

Press Release

FTL pilot cases: 4,733 potential collaborative road bundling routes and 20.000 FTLs for potential intermodal conversion identified.

Troisdorf, 5 July 2016. EU Project NexTrust identified great potential in the pilot case category Full Truck Load (FTL), one of the four core project components designed to make logistics across Europe more efficient and sustainable. Today marks the 1st year anniversary of the NexTrust Programme; an initiative looking to make logistics across the EU more efficient and sustainable.

FTL road bundling top line, aggregated results:

7 Industry sectors represented, including FMCG, retail, industrial, agriculture and hi-tech.

Number of lanes in scope: 14.234

Corresponding number of FTLs: 614.447

4.733 potential collaborative routes identified across continental Europe and UK. Entering preparation phase with a minimum of 13 unique pilot scenarios involving nine shippers. 30.000+FTL's are in scope.

FTL intermodal conversion: 20.000 FTL's along ten freight corridors could potentially be converted from road to rail.

Over the last 12 months the 31 consortium members have worked hard in several areas to prepare the roll-out: By the anniversary of NexTrust the first of three research steps has been completed; A NexTrust protocol now builds a trusted network of collaboration. The neutral trustee function guarantees compliance with EU competition law. In order to improve the efficiency of business processes in the pilots, NexTrust relies on global GS1 standards, which are highly used in logistics all over the world. Scientists have worked with precise tools to calculate GHG emissions for every pilot case. A common "cultural" mind-set and an understanding of a new innovative way of trusted collaboration have been established; the NexTrust shippers have agreed with the trustees on the data collection and pilot case direction.





"We have a wide range of pilot cases in NexTrust, covering inbound supply chain, cross supply chain transport, intermodal optimisation and last mile logistics including e-commerce. Therefore it is very important to align all partners, to build the network and to identify opportunities", says Bernd Weisweiler, Head of Project Management from project coordinator TX Logistik AG.

The pilot cases cover a broad cross section of the entire supply chain across multiple industries. The main pilot case sectors looking from supply and demand side are:

1st: LTL (less-than-truck load) transportation,

2nd: FTL flows optimisation including FTL road conversion to intermodal,

3rd: Optimising carrier's network capacity, road and intermodal and

4th: E-Commerce regarding multi-vehicle collaborative delivery network.

First pilot results can be expected in Autumn of 2016. They will be published on the website http://nextrust-project.eu. Interested people or companies can subscribe to the newsletter to receive further information: http://nextrust-project.eu/stay-informed/

Press contact:

Sandra Wagner, Head of Press and Media Relations, GS1 Germany

tel: +49 (221) 94714-543, email: <u>wagner@gs1-germany.de</u>

Steve Rinsler, Director Bisham Consulting

tel: +44(16) 2848 7000, email: steverinsler@bishamconsulting.com

Background:

NexTrust (<u>www.nextrust-project.eu</u>) has secured a grant from the European Commission (EC). The grant has been awarded under Horizon 2020 and is administrated by the EC's Innovation and Networks Executive Agency (INEA). The project duration is 42 months.

NexTrust's objective is to increase efficiency and sustainability in logistics by developing an innovative business model with interconnected, trusted, collaborative networks along the entire supply chain. The pilot cases cover a broad cross section of the entire supply chain (from raw materials to finished goods to retail inbound and to end consumers) for multiple industries. NexTrust expects its pilot cases to reduce 40% of lorries, 15% of delivery vehicles, 70% of greenhouse gas emissions and increase load factors by 50%.

NexTrust is following a 3-step trusted network research methodology. The first research step is the "Identification" of opportunities, followed by preparation, implementing potential matches into pilot scenarios, and then the operation phase, where we validate the trusted network pilot scenarios in real market environments.





The full consortium comprises: 2degrees, Arcese, Beiersdorf, BLUEWAVE, Borealis L.A.T, Colruyt Group, CRITT Transport et logistique, Delhaize, ELUPEG, EVO Dutch Shippers Council Fiege Logistik, Giventis International BV, GS1 Belgium & Luxembourg, GS1 Germany, GS1 Switzerland, Kimberly Clark, Kneppelhout Korthals Lawyers, Mondelez E.B.S.C., Norwegian Logistics AS, Panasonic Europe, Pastu Consult, Pinguin Foods, Scala, TRI-VIZOR, TX Logistik (Co-ordinator), Unilever, Vlerick Business School, VU University Amsterdam, Wenzel logistics GmbH, Wolters Kluwer Transport Services, YSCO.

